## **Learning Outcomes: Business Advising Certificate**

The objective of the Business Advising Certificate is to give students 1) a firm foundation in the legal doctrines that govern business relationships and 2) essential transactional practice skills. To that end, a student earning the certificate will have demonstrated the ability to:

- 1. Identify, describe and interpret the fundamental terms, rules and principles of law governing: a) business entity formation, governance, and taxation, b) business financing, and c) the various legal risks that confront business managers in operating a business enterprise;
- 2. Research and interpret state and federal statutes and regulations governing business relationships and transactions;
- 3. Understand the relationship among statutes, regulations, and judge-made laws that govern business relationships and transactions;
- 4. Solve legal problems facing businesses in both the transactional and litigation contexts by applying relevant statutes, regulations, and case law;
- 5. Draft and negotiate contracts or other documents affecting business relationships;
- 6. Identify the economic motivations of the various players in a business transaction;
- 7. Identify the ethical considerations faced by lawyers in achieving their clients' business goals.